

## Citrix Virtualization Consultant for GA

### Job Description:

Senior Consultant with subject matter expertise on Citrix virtualization solutions, with a specific focus on XenDesktop VDI solutions. The candidate must possess a strong knowledge of Citrix XenDesktop with experience in design, configuration, and deployment. Responsibilities include pre-sales support and consulting, post-sales deployment. XenDesktop experience with Microsoft Hyper-V is ideal, and familiarity with complementary Citrix products such as XenApp and NetScaler a plus.

- Conduct proof-of-concept demonstrations for virtualization solution including Citrix and Microsoft solutions
- Familiarity with various forms of virtualization (Session, Server, Desktop, Application, etc.)
- Comfortable with delivering group presentations and hosting white-board discussions
- Sound post-sales deployment and implementation methodologies
- Solid technical and communication skills
- Self-motivator, able to work independently and as a team lead
- Excellence in contributing to the overall success of an engineering peer group
- Ability to define and create statements of work for customer engagements
- Willingness to travel as required across the South Central region for both pre- and post-sales engagements (potentially up to 50%)
- Certifications and Continuing Education

### Required Certifications/Experience:

- Minimum 5 years Consulting Experience
- Bachelor's degree in Information Technology or related field
- Current Citrix CCA – XenApp and XenDesktop, or CCEE/CCIA
- Current XenDesktop knowledge of MCS and PVS

### Preferred experience:

- Storage Architecture and Design
- Citrix CCEE/CCIA
- Citrix Presentation Server/XenApp Server (Citrix Application Streaming)
- Citrix Access Gateway/NetScaler/Branch Repeater
- Citrix XenServer
- VMware vSphere
- Microsoft Hyper-V virtualization (with SCVMM)

This position is open immediately.